

135% Vorgaben o2

Monat 12

Mitarbeiter	Url.	A.Std	Mobile/Data/HS			DSL 24	DNE
			10%	20%	30%	mindestens	5%
Aksu, Stephanie	0	32	8	10	12	5	20
Al Shekh Qasem, Omar	10	40	6	8	9	4	15
Alik, Kaan	0	40	9	12	15	6	25
Alwardt, Marc	0	40	9	12	15	6	25
Ansorge, Julia	0	30	7	9	12	5	19
Beshtawi, Mohammad	0	40	9	12	15	6	25
Dahms, Markus	0	40	9	12	15	6	25
Girgzdis, Tom	0	40	9	12	15	6	25
Hamdan, Fadi	0	40	9	12	15	6	25
Hussein, Ahmed	0	40	9	12	15	6	25
Kathert, Monty	0	40	9	12	15	6	25
Keles, Tayfun	0	40	9	12	15	6	25
Köse, Gürkan	0	15	4	5	6	3	10
Küçük, Efan	0	40	9	12	15	6	25
Ligorio, Simone	2	40	9	12	14	6	23
Lührs, Egor Alexander	0	30	7	9	12	5	19
Mihaylov, Aleksandar	0	40	9	12	15	6	25
Neuhaus, Marc	0	40	9	12	15	6	25
Pietrek, Benjamin	7	35	6	8	10	4	16
Pietrow, Vanessa	0	20	5	6	8	3	13
Preuß, Clemens	0	40	9	12	15	6	25
Pural, Kurtulus	12	40	5	7	8	4	13
Sertdemir, Tarik	3	40	8	11	14	6	22
Toglo, Prince	0	40	9	12	15	6	25
Türk, Arda	0	25	6	8	10	4	16
Tutschek, Alexander	0	40	9	12	15	6	25
Veliev, Kemal	1	40	9	12	15	6	24
Yildirim, Abdurrahman	0	40	9	12	15	6	25
Zisler, Rainer	0	40	9	12	15	6	25
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0

FREE:	Prov.Stufe
Ab 9 Free/Mobile	10%
Ab 12 Free/Mobile	20%
Ab 15 Free/Mobile	30%

Basisvorgabe	Prov.Stufe
Ab 25 DNE	5%
mind 6 DSL	
Grundlage für Aufschlag	

Incentive Vorgaben o2

Monat 12

Mitarbeiter	Mobile/DataM,L / HS				DSL 24			HV 24				TV24			Onlineschutz			VVL			DNE	DSL VVL MAX						
	B	S	G		B	S	G	B	S	G	G+	B	S	G	B	S	G	B	S	G		B	S	G				
Aksu, Stephanie	10	16	24	24	5	7	8	8	3	4	5	5	1	1	2	2	7	12	16	16	0	0	0	0	20	0	0	0
Al Shekh Qasem, Omar	8	12	18	18	4	5	6	6	2	3	4	4	1	1	2	2	5	9	12	12	0	0	0	0	15	0	0	0
Alik, Kaan	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Alwardt, Marc	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Ansorge, Julia	9	15	23	23	5	6	8	8	3	4	5	5	1	1	2	2	6	12	15	15	0	0	0	0	19	0	0	0
Beshtawi, Mohammad	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Dahms, Markus	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Girgzdis, Tom	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Hamdan, Fadi	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Hussein, Ahmed	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Kathert, Monty	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Keles, Tayfun	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Köse, Gürkan	5	8	12	12	3	3	4	4	2	2	3	3	1	1	1	1	3	6	8	8	0	0	0	0	10	0	0	0
Küçük, Efan	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Ligorio, Simone	12	19	28	28	6	8	10	10	3	5	6	6	1	1	2	2	8	14	19	19	0	0	0	0	23	0	0	0
Lührs, Egor Alexander	9	15	23	23	5	6	8	8	3	4	5	5	1	1	2	2	6	12	15	15	0	0	0	0	19	0	0	0
Mihaylov, Aleksandar	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Neuhaus, Marc	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Pietrek, Benjamin	8	13	19	19	4	6	7	7	2	4	4	4	1	1	2	2	6	10	13	13	0	0	0	0	16	0	0	0
Pietrow, Vanessa	6	10	15	15	3	4	5	5	2	3	3	3	1	1	1	1	4	8	10	10	0	0	0	0	13	0	0	0
Preuß, Clemens	12	20	30	30	6	8	10	10	0	0	0	0	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Pural, Kurtulus	7	11	16	16	4	5	6	6	2	3	4	4	1	1	2	2	5	8	11	11	0	0	0	0	13	0	0	0
Sertdemir, Tarik	11	18	27	27	6	8	9	9	3	5	6	6	0	0	0	0	8	14	18	18	0	0	0	0	22	0	0	0
Toglo, Prince	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Türk, Arda	8	13	19	19	4	5	7	7	2	4	4	4	1	1	2	2	5	10	13	13	0	0	0	0	16	0	0	0
Tutschek, Alexander	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Veliev, Kemal	12	20	29	29	6	8	10	10	0	0	0	0	1	1	2	2	8	15	20	20	0	0	0	0	24	0	0	0
Yildirim, Abdurrahman	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
Zisler, Rainer	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Vorgabe	12	20	30	30	6	8	10	10	3	5	6	6	1	1	2	2	8	15	20	20	0	0	0	0	25	0	0	0

135% Vorgaben Vodafone

Mitarbeiter	Url.	A.Std	CM			Festnetz			DNE	VVL	TV
			5%	10%	15%	5%	10%	15%			5%
Alizadeh, Asal	0	40	10	15	17	4	6	8	30	20	3
Allenberg, Dirk	0	40	10	15	17	4	6	8	30	20	3
Buschbeck, Jason	0	32	8	12	14	4	5	7	24	16	3
Esfandiari, Ramin	4	40	9	13	15	4	6	7	26	17	3
Etiz, Levent	0	40	10	15	17	4	6	8	30	20	3
Fuchs, Daniel	0	40	10	15	17	4	6	8	30	20	3
Graßhoff, Thomas	0	35	9	14	15	4	6	7	27	18	3
Jastrzembski, William	0	40	10	15	17	4	6	8	30	20	3
Karakus, Sirin	18	40	3	5	5	2	2	3	9	6	1
Lack, Dennis	0	40	10	15	17	4	6	8	30	20	3
Rath, Jeremie	0	40	10	15	17	4	6	8	30	20	3
Schöne, Jurij	0	40	10	15	17	4	6	8	30	20	3
Tezcan, Sercan	0	40	10	15	17	4	6	8	30	20	3
Tütüncü, Melisa	2	40	10	14	16	4	6	8	28	19	3
Wagner, Patrick	0	40	10	15	17	4	6	8	30	20	3
	0	0	0	0	0	0	0	0	0	0	0

Basisvorgabe	Prov.Stufe
Ab 30 DNE	
20 VVL	
Grundlage für Aufschlag	
Giga TV	
Ab 3	5%
CM	Prov.Stufe
Ab 10	5%
Ab 15	10%
Ab 17	15%
Festnetz:	Prov.Stufe
Ab 4	5%
Ab 6	10%
Ab 8	15%

Incentive Vorgaben VF

Mitarbeiter	Festnetz			Ticke
	B	S	G	
Alizadeh, Asal	8	10	12	45
Allenberg, Dirk	8	10	12	45
Buschbeck, Jason	7	8	10	36
Esfandiari, Ramin	7	9	11	38
Etiz, Levent	8	10	12	45
Fuchs, Daniel	8	10	12	45
Graßhoff, Thomas	7	9	11	40
Jastrzembski, William	8	10	12	45
Karakus, Sirin	3	3	4	13
Lack, Dennis	8	10	12	45
Rath, Jeremie				